



- **ADD & DV8 (Mesa, AZ):** Designer and distributor of automotive aftermarket brands serving the Jeep, light truck, and SUV enthusiast markets.
  - Ideal acquisition candidate would be other branded enthusiast aftermarket parts companies serving Jeep, light truck, SUV, and off-road vehicle markets.
  
- **Albireo Energy (Edison, NJ):** Provides energy efficiency services, including building automation services, retrofits, and maintenance, grid services, industrial controls, and energy procurement services primarily to commercial and institutional facilities across the country.
  - Ideal acquisition candidate would be a regional company providing the core energy efficiency services in local or international markets.
  
- **Direct Connect Logistix (Indianapolis, IN):** Asset lite third-party logistics (3PL) provider principally offering freight brokerage services for domestic truckload shippers.
  - Ideal acquisition candidate would be other asset lite truckload (TL), or less-than-truckload (LTL) brokerage companies located anywhere in the US.
  
- **Hansons (Troy, MI):** Marketer and distributor of replacement windows, roofing, siding and other building products for the Michigan and Northern Ohio residential renovation markets.
  - Ideal acquisition candidate would be one that markets and/or distributes residential construction replacement products (windows, roofing, siding, and gutters) in MI, OH, IN, PA and/or KY. We would consider other replacement products such as HVAC in Michigan only.
  
- **Lab Crafters (Ronkonkoma, NY):** Sells technically advanced lab furniture systems to a wide range of blue-chip biotechnology, pharmaceutical, higher education, and government end customers; products include state-of-the-art fume hoods, modular lab benches, utility poles and casework systems.
  - Ideal acquisition candidate would be one that offers complimentary lab equipment and accessories such as seating, computer support tools, and workflow management products or a company which provides a geographic expansion opportunity into the West, Midwest, or Southeast regions.
  
- **Pacific Shoring (Santa Rosa, CA):** Designer and manufacturer of aluminum and steel trench safety equipment that is used in U.S. infrastructure and residential construction projects.
  - Ideal acquisition candidate would be a business that provides aluminum or steel trenching with diverse end markets or provide adjacent product categories like trench ramps, ladders, and road plates.
  
- **Pueblo Mechanical & Controls (Tucson, AZ):** Leading provider of commercial HVAC retrofit and repair services to the MUSH (municipality, university, school & hospital) market in Arizona.
  - Ideal acquisition candidate would be one that offers similar services within the MUSH end market or other commercial markets within the Southwest (excluding California) or Southeast located in or near large MSAs.



- **Ronnoco Coffee (St. Louis, MO):** Manufactures, wholesales, and distributes premium quality coffee, tea, and related products to convenience stores, foodservice locations (e.g., restaurants and schools, hotels, casinos, hospitals), and offices within a 19-state radius of MO.
  - Ideal acquisition candidate would be another coffee roaster serving similar channels in a regional market.
  
- **TriStruX (Clifton, NJ):** National provider of telecom infrastructure services to wireless carriers, cable companies, tower owners, and OEMs. Services offered include wireless, wireline, fiber, and maintenance services including small and macro cell services, fiber deployment and splicing, hardware decommissioning, and equipment maintenance in major markets across the Northeast, Southeast, Midwest and California.
  - Ideal acquisition candidate would serve densely populated markets (NFL sized cities) providing similar telecom infrastructure services and/or offer professional service capabilities, such as site acquisition, design & engineering, and fiber splicing/engineering.
  
- **Sunland Asphalt & Construction (Phoenix, AZ):** Serving the Southwest with operations in AZ, CO, NV, NM, OK and TX the company provides construction and maintenance services including asphalt repairs, crack sealing, sealcoating, chip seal, milling, pulverizing, reconstruction, paving, striping, earthwork, grading, concrete, utility adjustments and underground wet utilities.
  - Ideal acquisition candidate would be located within the Southwest near an existing Sunland office that provides similar services with an emphasis on maintenance and minimal exposure to highway/heavy civil construction projects.